PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND REPORT ON AUDIT OF FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019



PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND

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ANNUAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2020

New Jersey Depa	artment of Insul	rance Joint In	surance Fur	nd Code	e :	-		_	
Joint Insurance F	und Name:		PROFESS	IONAL	MUNICIPAL MAN	AGEMENT JOIN	NT INSL	JRANCE F	UND
Street Address:					Mail Address:	C/O PERMA			
					_	9 CAMPUS DE	RIVE		
					_	SUITE 216			
					_	PARSIPPANY	, NJ 07	054	
Primary location of	of books and re	ecords:			PERMA, 2 Coope	er Street			
	or books and re				Camden, NJ 081	•			
Statement Contac	ct Person:		BRADFOF	RD STO	KES	Phone No.		(201) 8	881-7632
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Secretary	SUSAN DAN								
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		Chairman				Secretary			
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INDEPENDENT AUDITOR'S REPORT

Board of Commissioners Professional Municipal Management Joint Insurance Fund 9 Campus Drive, Suite 216 Parsippany, NJ 07054

Report on the Financial Statements

We have audited the accompanying financial statements of the Professional Municipal Management Joint Insurance Fund (the "Fund") as of and for the years ended December 31, 2020 and 2019, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Commissioners Professional Municipal Management Joint Insurance Fund

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Fund as of December 31, 2020 and 2019 and the changes in its financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Fund's basic financial statements. The accompanying supplementary schedules as listed in the table of contents are not a required part of the basic financial statements and are presented for purposes of additional analysis. The accompanying supplementary schedules listed in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated June 22, 2021 on our consideration of the Fund's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Fund's internal control over financial reporting and compliance.

Respectfully Submitted,

Bowman & Company LLP Certified Public Accountants

Bouma 1 Compy LLP

& Consultants

Voorhees, New Jersey June 22, 2021



REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

INDEPENDENT AUDITOR'S REPORT

Board of Commissioners Professional Municipal Management Joint Insurance Fund 9 Campus Drive, Suite 216 Parsippany, NJ 07054

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u> issued by the Comptroller General of the United States, and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the Professional Municipal Management Joint Insurance Fund (the "Fund") as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements, and have issued our report thereon dated June 22, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Fund's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Fund's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u> and audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and the audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully Submitted,

Bowman & Company LLP Certified Public Accountants & Consultants

Bouma 1 Compy LLP

Voorhees, New Jersey June 22, 2021

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND

Management's Discussion and Analysis - Unaudited

This section of the annual financial report of the Professional Municipal Management Joint Insurance Fund (the "Fund") presents a discussion and analysis of the financial performance of the Fund for the years ended December 31, 2020, 2019, and 2018. Please read it in conjunction with the basic financial statements that follow this section.

Overview of Basic Financial Statements

The Fund's basic financial statements are prepared on the basis of accounting principles generally accepted in the United States of America for governmental entities and insurance enterprises where applicable. The primary purpose of the Fund is to provide property and casualty insurance coverage for municipalities that are members of the Fund. The Fund maintains separate enterprise funds by incurred years and line of coverage. The basic financial statements are presented on an accrual basis of accounting. The three basic financial statements presented are as follows:

Comparative Statements of Net Position – This statement presents information reflecting the Fund's assets, liabilities and reserves and net position. Net position represents the amount of total assets less total liabilities and reserves.

Comparative Statements of Revenues, Expenses, and Changes in Net Position – This statement reflects the Fund's operating revenues and expenses, as well as non-operating items during the reporting period. The change in net position for an enterprise fund is similar to net profit or loss for any other insurance company.

Comparative Statements of Cash Flows – The comparative statements of cash flows is presented on the direct method of reporting, which reflects cash flows from operating, investing activities and capital financing activities. Cash collections and payments are reflected in this statement to arrive at the net increase or decrease in cash for the year.

Financial Highlights

The following tables summarize the Net Position and results of operations for the Fund as of and for the years ended December 31, 2020, 2019, and 2018.

Statements Of Net Position Summary				2020 to 2019 Change		
	12/31/2020	12/31/2019	12/31/2018	<u>Amount</u>	<u>Percentage</u>	
Assets						
Cash & Cash Equivalents	\$ 6,260,388	\$ 1,766,709	\$ 1,640,044	\$ 4,493,679	254.4%	
Investments - Securities	766,587	4,660,020	4,563,676	(3,893,433)	-83.5%	
Investment In Joint Ventures	1,748,342	1,931,994	2,026,875	(183,652)	-9.5%	
Receivables and Other Assets	988,120	813,445	453,058	174,675	21.5%	
Total Assets	9,763,437	9,172,168	8,683,653	591,269	6.4%	
Liabilities And Reserves & Net Position						
Liabilities And Reserves						
Loss Reserves	3,695,699	3,691,591	3,193,421	4,108	0.1%	
Other Liabilities	562,662	247,228	325,053	315,434	127.6%	
Total Liabilities And Reserves	4,258,361	3,938,819	3,518,474	319,542	8.1%	
Net Position - Unrestricted	\$ 5,505,076	\$ 5,233,349	\$ 5,165,179	\$ 271,727	5.2%	

Statements Of Revenues, Expenses, And Changes In Net Position Summary 2020 to 2019 Change									
	12/31/2020	12/31/2019	12/31/2018	<u>Amount</u>	<u>Percentage</u>				
Operating Revenue									
Regular Contributions & Other Income	\$ 4,286,742	\$ 4,454,661	\$ 4,026,148	\$ (167,919)	-3.8%				
Operating Expenses:									
Provision For Claims and Claims									
Adjustement Expenses	1,588,675	2,258,351	1,194,042	(669,676)	-29.7%				
Premium For Excess Insurance	1,357,607	1,336,223	1,295,845	21,384	1.6%				
Surplus Trigger Assessment	112,571	39,633	-	72,938	184.0%				
Professional & Contractual Services	645,743	613,256	629,121	32,487	5.3%				
Total Operating Expenses	3,704,596	4,247,463	3,119,008	(542,867)	-12.8%				
Operating Income	582,146	207,198	907,140	374,948	181.0%				
Non Operating Revenue (Expense)									
Investment Income	92,599	162,117	117,369	(69,518)	-42.9%				
Change In Investment In Joint Ventures	(183,652)	(94,881)	(72,290)	(88,771)	-93.6%				
Total Non Operating Revenue (Expense)	(91,053)	67,236	45,079	(158,289)	-235.4%				
Return Of Surplus	219,366	206,264	169,804	13,102	6.4%				
Change In Net Positon	\$ 271,727	\$ 68,170	\$ 782,415	\$ 203,557	298.6%				

Financial Highlights Continued

The Fund's total assets increased by 6.4%. "Investment in Joint Ventures" represents its share of surplus retained in the Municipal Excess Liability Joint Insurance Fund, the Municipal Excess Liability Residual Claims Fund, and the Environmental Joint Insurance Fund. The Fund's total liabilities and reserves increased by 8.1%.

Assessments and other income decreased by 3.8%, reflecting a decrease in Retrospective Premiums. The Fund recognized an Operating Income of \$582,146 representing a increase of \$374,948 from 2019. The change was primarily due to a 29.7% decrease in the provision for claims and claims adjustment expense.

Investment income decreased by 42.9%, of the decrease, there was a 426.8% decrease related to unrealized and realized gains (losses) on investments.

For 2020, the Fund paid a dividend to its members' of \$219,366 representing \$100,000 paid from closed years, a pass through of E-JIF dividends of \$96,366 and \$23,000 of members' closed year surplus used to pay the 2011 fund year supplemental contributions.

The Fund's combined net position for all years increased by \$271,727, or 5.2%.

Economic Conditions

The future financial position of the Fund will be impacted by medical costs trends that impact upon workers compensation costs. The Fund continues to attempt to offset these trends by reducing accident frequency and severity, and by streamlining claims processing and management. The Fund plans to continue to manage its assets in such a way that it maintains liquidity and safety, while increasing earnings when the opportunities arise.

Contacting the Fund's Management

This financial report is designed to provide the Professional Municipal Management Joint Insurance Fund members and the Department of Banking and Insurance of the State of New Jersey with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, contact the Executive Director of the Professional Municipal Management Joint Insurance Fund office located at 9 Campus Drive, Suite 216, Parsippany, New Jersey 07054 or by phone at (201) 881-7632.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF NET POSITION AS OF DECEMBER 31, 2020 AND 2019

	2020	<u>2019</u>
<u>ASSETS</u>		
Cash And Cash Equivalents Investments Contributions Receivable Excess Insurance Receivable Accrued Interest Receivable Prepaid Expenses Retrospective Premium Receivable Investments In Joint Ventures Total Assets	\$ 6,260,388 766,587 115,000 112,424 3,084 218 757,394 1,748,342 9,763,437	\$ 1,766,709 4,660,020 138,000 - 22,060 - 653,385 1,931,994 9,172,168
LIABILITIES AND RESERVES		
Liabilities: Accrued Administrative Expenses Contributions Payable Due to Residual Claims Fund Surplus Trigger Assessment Due Authorized And Unpaid Return Of Surplus Total Liabilities	 35,309 7,159 257,922 112,571 149,701 562,662	 23,306 2,000 59,173 39,633 123,116
Reserves: Claims: Case Reserves IBNR Reserves	1,942,055 1,753,644	2,298,064 1,393,527
Total Reserves Total Liabilities and Reserves	 3,695,699 4,258,361	3,691,591
NET POSITION		
Unrestricted	\$ 5,505,076	\$ 5,233,349

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
Operating Revenues:		
Regular Contributions	\$ 3,979,440	\$ 3,940,584
Retrospective Premium Income	210,936	430,813
Environmental JIF Dividend	 96,366	83,264
Total Operating Revenues	 4,286,742	4,454,661
Operating Expenses:		
Provision For Claims and Claims Adjustment Expenses	1,588,675	2,258,351
Excess Insurance Premiums	1,357,607	1,336,223
Surplus Trigger Assessment	112,571	39,633
Administrative Expenses:		
Administrator	135,624	132,964
Claims Administrator	138,507	135,791
Safety Programs	54,268	50,547
Professional Services	292,443	288,674
Miscellaneous Expenses	 24,901	5,280
Total Operating Expenses	 3,704,596	4,247,463
Operating Income	582,146	207,198
Non-Operating Revenue (Expense):		
Investment Income	92,599	162,117
Change In Investment In Joint Ventures	 (183,652)	(94,881)
Total Non-Operating Revenue (Expense)	(91,053)	67,236
Change in Net Positon	491,093	274,434
Net Position - Beginning	5,233,349	5,165,179
Return of Surplus	 (219,366)	(206,264)
Net Position - Ending	\$ 5,505,076	\$ 5,233,349

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND COMPARATIVE STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
Cash Flows From Operating Activities: Receipts From Regular Contributions Receipts From Retrospective Premium Income Receipts From Environmental JIF Dividend Payments For Claim Payments Payments For Insurance Premiums Payments To Professionals and Suppliers	\$ 4,007,599 106,927 96,366 (1,498,242) (1,284,887) (746,311)	\$ 3,964,334 59,206 83,264 (1,915,671) (1,296,590) (652,359)
Net Cash Flows Provided By Operating Activities	681,452	242,184
Cash Flows From Investing Activities: Redemption of Investments Purchase of Investments Investment Income	3,898,600 - 106,408	8,997,350 (9,060,909) 117,552
Net Cash Flows Provided By Investing Activities	4,005,008	53,993
Cash Flows Used In Noncapital Financing Activities: Return of Surplus	(192,781)	(169,512)
Net Increase In Cash And Cash Equivalents	4,493,679	126,665
Cash And Cash Equivalents - Beginning	1,766,709	1,640,044
Cash And Cash Equivalents - Ending	\$ 6,260,388	\$ 1,766,709
Reconciliation of Operating Income To Cash Flows From Operating Activities: Operating Income Adjustments To Reconcile Operating Income To Net Cash Provided By Operating Activities: Changes In Assets And Liabilities:	\$ 582,146	\$ 207,198
Decrease (Increase) In Assets: Contributions Receivable Retrospective Premium Recoverable Excess Insurance Receivable Prepaid Expenses Increase (Decrease) In Liabilities:	23,000 (104,009) (112,424) (218)	23,000 (371,607) - -
Accrued Administrative Expenses Contributions Payable Due to Residual Claims Fund Surplus Trigger Assessment Due Claims Reserves	12,003 5,159 198,749 72,938 4,108	530 750 (155,490) 39,633 498,170
Net Cash Flows Provided By Operating Activities	\$ 681,452	\$ 242,184
Supplemental Disclosure - Noncash Activity: Change In Unrealized Gain (Loss) On Investments Included In Investment Income (Loss)	\$ 2,894	\$ 23,752
Change In Investment In Joint Ventures	\$ (183,652)	\$ (94,881)

The Accompanying Notes To Financial Statements Are An Integral Part Of This Statement.

Note 1: ORGANIZATION AND DESCRIPTION OF THE FUND

On April 1, 1987, the Professional Municipal Management Joint Insurance Fund (the "Fund") was formed in accordance with P.L. 1983, C.372, entitled "An Act Concerning Joint Insurance Funds for Local Units of Government", and supplementing Chapter 10 of Title 40A and N.J.S. 11:15-3 of the New Jersey Statutes. The Fund is operated in accordance with regulations of the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey for the purpose of securing significant savings in insurance cost as well as providing stability in coverage.

During 2020, members of the Fund included Evesham Township, Evesham Fire District, Maple Shade Township, Willingboro Township and Moorestown Township.

The Board of Commissioners of the Fund may approve subsequent membership by a two-thirds vote or may terminate any member by a majority vote, after proper notice has been given. New memberships are effective upon approval by the Commissioners of Banking and Insurance and Department of Community Affairs. Early terminations require prior approval by the Commissioner of Banking and Insurance. The members of the Fund must also be members of the Municipal Excess Liability Joint Insurance Fund ("MEL").

All members' contributions to the Fund, including a reserve for contingencies, are based on actuarial assumptions determined by the Fund's actuary. The Commissioner of Banking and Insurance may order additional assessments to supplement the Fund's claim, loss retention or administrative accounts to assure the payment of the Fund's obligations.

The Fund offers the following coverages to its members:

Workers' compensation and employers' liability. Liability other than motor vehicles. Property damage other than motor vehicles. Motor vehicles liability and damage.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant policies followed by the Fund in the preparation of the accompanying financial statements:

Component Unit

In evaluating how to define the Fund for financial reporting purposes, management has considered all potential component units. The decision to include any potential component units in the financial reporting entity was made by applying the criteria set forth in GASB Statements No. 14, *The Financial Reporting Entity*, as amended. Blended component units, although legally separate entities, are insubstance part of the primary entity's operations. Each discretely presented component unit would be or is reported in a separate column in the financial statements to emphasize that it is legally separate from the primary entity.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Component Unit (Cont'd)

The basic-but not the only-criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity benefits the primary entity.

A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether the primary entity is able to exercise oversight responsibilities. Finally, the nature and significance of a potential component unit to the primary entity could warrant its inclusion within the reporting entity.

Based upon the application of these criteria, the Fund has no component units and is not includable in any other reporting entity.

Basis of Presentation

The financial statements of the Fund have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to enterprise funds of State and Local Governments on a going concern basis. The focus of enterprise funds is the measurement of economic resources, that is, the determination of operating income, changes in net position (or cost recovery), financial position and cash flows. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Enterprise funds are accounted for using the accrual basis of accounting.

Revenues - Exchange and Non-Exchange Transactions - Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value is recorded on the accrual basis when the exchange takes place. Member Assessments are recognized as revenue at the time of assessment.

Expenses - On the accrual basis of accounting, expenses are recognized at the time they are incurred.

Cash, Cash Equivalents and Investments

Cash and cash equivalents include petty cash, change funds and cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase and are stated at cost plus accrued interest. Such is the definition of cash and cash equivalents used in the comparative statements of cash flows. U.S. treasury and agency obligations and certificates of deposit with maturities of one year or less when purchased are stated at cost. All other investments are stated at fair value.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Cash, Cash Equivalents and Investments (Cont'd)

New Jersey governmental units are required by N.J.S.A. 40A:5-14 to deposit public funds in a bank or trust company having its place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or in the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments, which may be purchased by New Jersey municipal units. These permissible investments generally include bonds or other obligations of the United States of America or obligations guaranteed by the United States of America, government money market mutual funds, any obligation that a federal agency or a federal instrumentality has issued in accordance with an act of Congress, bonds or other obligations of the local unit or bonds or other obligations of the Fund of which the local unit is a part or within which the Fund is located, bonds or other obligations approved by the Division of Local Government Services in the Department of Community Affairs for investment by local units, local government investment pools, deposits with the State of New Jersey Cash Management Fund, and agreements for the purchase of fully collateralized securities with certain provisions. In addition, other State statutes permit investments in obligations issued by local authorities and other state agencies.

N.J.S.A. 17:9-41 et seq. establishes the requirements for the security of deposits of governmental units. The statute requires that no governmental unit shall deposit public funds in a public depository unless such funds are secured in accordance with the Governmental Unit Deposit Protection Act ("GUDPA"), a multiple financial institutional collateral pool, which was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include State or federally chartered banks, savings banks or associations located in or having a branch office in the State of New Jersey, the deposits of which are federally insured. All public depositories must pledge collateral, having a market value at least equal to five percent of the average daily balance of collected public funds, to secure the deposits of governmental units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the amount of their deposits to the governmental units.

Additionally, the Fund has adopted a cash management plan that requires it to deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act. In lieu of designating a depository, the cash management plan may provide that the local unit make deposits with the State of New Jersey Cash Management Fund

Investments

The Fund generally records investments at fair value and records the unrealized gains and losses as part of investment income. Fair value is the price that would be received to sell an investment in an orderly transaction between market participants at the measurement date. The Fund categorizes its fair value measurement within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Investment Income Allocation

Interest accruals, interest payments on cash instruments, net of investment management fees, and unrealized gains and losses on the fair value of investments are allocated every month based upon each line of coverage's share of opening cash and investment balances.

Annual Contributions

Annual contributions are based on loss estimates as determined by the Fund's actuary and are received in two installments. Total contributions are recognized as earned revenue evenly over the annual contract period or period of risk, if different. All past due contributions bear interest at the rate established annually by the Executive Committee.

Supplemental Contributions

The Executive Committee shall by majority vote levy upon the participating municipalities additional assessments wherever needed or so ordered by the Commissioner of Banking and Insurance to supplement the Fund's claim, loss retention or administrative accounts, after consideration of anticipated investment income, to assure the payment of the Fund's obligations. Supplemental contributions to cover a deficit are recognized as revenue upon approval whether or not actually received.

Unpaid Claims Liabilities

The Fund establishes claims liabilities based on estimates of the ultimate cost of claims (including future claim adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount, particularly for coverages such as general liability.

Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are reflected in reserves and cumulative expenses in the periods being reported upon.

A. Reported Claims Case Reserves

Case reserves include estimated unpaid claims cost for both future payments of losses and related allocated claim adjustment expenses as reported by the service agent, Qual-Lynx, Inc.

B. Claims Incurred But Not Reported (IBNR) Reserve

In order to recognize claims incurred but not reported, a reserve is calculated by the Fund's actuary, The Actuarial Advantage, Inc.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Unpaid Claims Liabilities (Cont'd)

Case and IBNR Reserves represent the estimated liability for the expected future development of claims already reported to the Fund plus claims incurred but not yet reported and unknown loss events that are expected to become claims. The liabilities for claims and related adjustment expenses are evaluated using Fund and industry data, case basis evaluations and other statistical analyses, and represent estimates of the ultimate net cost of all losses incurred through December 31, 2020. These liabilities are subject to variability between estimated ultimate losses determined as described and the actual experience as it emerges, including the impact of future changes in claim severity, frequency and other factors.

Management believes that the liabilities for unpaid claims above are adequate. The estimates are reviewed periodically and as adjustments to these liabilities become necessary, such adjustments are reflected in cumulative operations.

Excess Coverage

Coverage in excess of the Fund's self-insured retention limits is provided through the Fund's membership in the Municipal Excess Liability Joint Insurance Fund as described in Note 7.

Fund Transfers

Inter-fund transfers are made upon the expressed approval of the Executive Committee, following prior written notification to the Commissioners of the Department of Banking and Insurance and the Department of Community Affairs.

Inter-year fund transfers require prior approval of the Department of Banking and Insurance and the Department of Community Affairs. The fund may seek approval from the Commissioners to make inter-year fund transfers at any time from a claims or loss retention trust account from any year, which has been completed for at least 12 months. The inter-year fund transfer may be in any amount subject to the limitation that, after the transfer, the remaining net current surplus must exceed 35 percent of unpaid claims for that year.

Claims must be undiscounted; the IBNR reserve must be certified by an actuary and the membership for each year involving inter-year fund transfers must be identical.

All fund transfers are recognized at the time actual transfers take place.

Subrogation

Subrogation and all other recoverable claim amounts, excluding excess insurance, are recognized upon receipt of cash only.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Return of Surplus/Dividends

Refunds (dividends) are recognized upon authorization of the Executive Committee. Any moneys for a Fund year in excess of the amount necessary to fund all obligations for that year as certified by the Fund's actuary may be declared to be refundable by the Fund no less than twenty-four months after the end of the year. The initial and any subsequent refund for any year from a Claim or Loss Retention Account is subject to the limitation that, after the refund, the remaining net current surplus must exceed thirty-five percent of unpaid claims for that year. In later years, the Fund can seek annual approval for payment of refunds from a Claim or Loss Retention Account remaining from any year, which has been completed for at least thirty-six months or longer and may include such refund payments with initial refund payments from the preceding year. A full and final refund is not allowed until all Case reserves and IBNR reserves are closed.

Administrative Expenses

Administrative expenses are comprised mainly of compensation for services rendered by servicing organizations and appointed officials pursuant to written fee guidelines submitted and approved by a majority of the Commissioners/Executive Committee. In instances where invoices have not been submitted for specific periods, the maximum allowable contract amount has been accrued.

Net Position

In accordance with the provisions of the Governmental Accounting Standards Board Statement 34 "Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments", the Fund has classified its net position as unrestricted. This component of net position consists of net positions that do not meet the definition of "restricted" or "net investment in capital assets" and includes net position that may be allocated for specific purposes by the Board.

Income Taxes

The Fund is exempt from income taxes under Section 115 of the Internal Revenue Code.

Operating and Non-Operating Revenues and Expenses

Operating revenues include all revenues derived from member contributions. Non-operating revenues principally consist of interest income earned on various interest-bearing accounts and on investments in debt securities and positive changes in the Fund's investment in joint ventures.

Operating expenses include expenses associated with the fund operations, including claims expense, insurance and administrative expenses. Non-operating expenses include negative changes in the Fund's investment in joint ventures.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

Note 3: CASH AND CASH EQUIVALENTS

Custodial Credit Risk Related to Deposits

Custodial credit risk is the risk that, in the event of a bank failure, the Fund's deposits might not be recovered. Although the Fund does not have a formal policy regarding custodial credit risk, N.J.S.A. 17:9-41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). Under the Act, the first \$250,000 of governmental deposits in each insured depository is protected by the Federal Deposit Insurance Corporation (FDIC). Public funds owned by the Fund in excess of FDIC insured amounts are protected by GUDPA.

However, GUDPA does not protect intermingled trust funds such as salary withholdings or funds that may pass to the Fund relative to the happening of a future condition. If the Fund had any such funds, they would be shown as Uninsured and Uncollateralized.

Of the Fund's bank balance of \$2,353,678 as of December 31, 2020, \$263,581 was insured while \$2,090,097 was collateralized under GUDPA.

Of the Fund's bank balance of \$1,803,603 as of December 31, 2019, \$253,837 was insured while \$1,549,766 was collateralized under GUDPA.

Joint Cash Management and Investment Program

During the year, the Fund participated in the Joint Management and Investment Program (the "JCMI"). The JCMI was formulated under P.L. 2018 Chapter 40 of the New Jersey Statutes, which allowed Joint Insurance Funds to pool their funds and broaden the investments that they are permitted to use. The JCMI is designed to insure the quality of investments in order to minimize risk to the JCMI's participants. The program is administered by the Municipal Excess Liability Joint Insurance Fund (the "MEL"). Deposits with the JCMI are not subject to custodial credit risk as defined above. As of December 31, 2020, the Fund's deposits with the JCMI was \$4,009,706.

Note 4: INVESTMENTS

Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Fund will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Investment securities are exposed to custodial credit risk if the securities are uninsured, are not registered in the name of the Fund, and are held by either the counterparty or the counterparty's trust department or agent but not in the Fund's name. All of the Fund's investments in United States Treasury Notes and United States Treasury Bills of \$766,587 and \$4,660,020 as of December 31, 2020 and 2019, respectively, were held by either the counterparty or counterparty's trust department or agent, but not in the Fund's name.

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. To limit risk, the Fund's investment policy provides that no investment or deposit shall have a maturity longer than five (5) years from date of purchase.

Note 4: <u>INVESTMENTS (CONT'D)</u>

Credit Risk

Credit risk is the risk that an issuer or counterparty to an investment will not fulfill its obligations. N.J.S.A. 40A:5-15.1 limits the investments that the Fund may purchase such as Treasury securities in order to limit the exposure of governmental units to credit risk. The Fund has no investment policy that would further limit its investment choices.

Concentration of Credit Risk

The Fund does not place a limit on the amount that may be invested in any one issuer. All of the Fund's investments are in debt obligations.

As of December 31, 2020 and 2019, the Fund had the following investments and maturities:

Interest			Credit Market			t Value		
<u>Investment</u>	<u>Rate</u>	<u>Maturities</u>	Rating		<u>2020</u>		<u>2019</u>	
US Treasury Bill	1.000%	03/26/20	AAA	\$	-	\$	561,845	
US Treasury Bill	1.000%	08/13/20	AAA		-		2,036,754	
US Treasury Note	1.375%	05/31/20	AAA		-		249,708	
US Treasury Note	1.625%	11/30/20	AAA		-		1,049,759	
US Treasury Note	1.375%	01/31/21	AAA		250,228		249,308	
US Treasury Note	1.250%	03/31/21	AAA		516,360		512,646	
				\$	766,587	\$	4,660,020	

Fair Value Measurements of Investments

The Fund categorizes its fair value disclosures within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

The Fund has the following recurring fair value measurements as of December 31, 2020 and 2019:

United States Treasury Notes and United States Treasury Bills of \$766,587 and \$4,660,020 are valued using quoted market prices for identical assets (Level 1 inputs).

Note 5: CHANGES IN UNPAID CLAIMS LIABILITIES

As discussed in Note 2, the Fund establishes a liability for both reported and unreported insured events, which includes estimates of future payments of losses and related allocated claim adjustment expenses.

The following represents changes in those aggregate undiscounted reported and unreported liabilities for the Fund during 2020 and 2019 for all open Fund years net of excess insurance recoveries:

	<u>2020</u>	<u>2019</u>
Total unpaid claim and claim adjustment		
expenses all Fund years - Beginning	\$ 3,750,764	\$ 3,408,084
In anymod alaims and alaims adjustment armoness.		
Incurred claims and claims adjustment expenses:	1 700 424	1 021 020
Provision for insured events of current fund year Changes in provision for insured events of	1,782,434	1,921,039
prior fund years	(193,759)	337,312
Total incurred claims and claims adjustment	 (173,737)	 337,312
expenses all fund years	1,588,675	2,258,351
Payments (Net of Recoveries):		
Claims and claim adjustments expenses:		
Attributable to insured events of current fund year	312,578	576,665
Attributable to insured events of prior fund years	 1,073,240	1,339,006
Total Dayments all Fund years	1 205 010	1 015 671
Total Payments all Fund years	 1,385,818	 1,915,671
Total unpaid claim and claim adjustment		
expenses all Fund years - Ending	\$ 3,953,621	\$ 3,750,764
Analysis Of Balance:		
Due to Residual Claims Fund	\$ 257,922	\$ 59,173
Net Reserves	 3,695,699	 3,691,591
	\$ 3,953,621	\$ 3,750,764
	 •	

Note 6: <u>RETROSPECTIVE PREMIUM RECOVERABLE</u>

As permitted by the Fund's By-Laws and Budget policy the Retrospective Assessments can be calculated and assessed based upon actuarial calculations, if projected claim losses exceed the amounts upon which annual assessments were based. This final calculation will take place after the fund year is closed out to the Municipal Excess Liability Residual Claims Fund. If a member owes the fund an additional premium under this endorsement, the amount will be payable 12 months after billing takes place.

The recording of the Retrospective Premium is based on actuarial projections, which are consistent with the yearly budget process, which is also based on loss fund projections. As claims develop, the Fund records increases and decreases in Case Reserves and IBNR's.

As of December 31, 2020, the estimated Retrospective Premium Recoverable was allocated as follows:

	<u>Fund Year</u>								
<u>Member</u>	<u>Total</u>	2013	<u>2014</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>		
		<u></u>					· · · · · · · · · · · · · · · · · · ·		
Evesham	\$ 297,876	\$ -	\$ 95,439	\$ 16,393	\$ -	\$ -	\$ 186,044		
Maple Shade	104,386	-	-	-	104,386	-	-		
Willingboro	355,132	-	-	-	25,518	273,658	55,956		
	\$ 757,394	\$ -	\$ 95,439	\$ 16,393	\$ 129,904	\$ 273,658	\$ 242,000		

As of December 31, 2019, the estimated Retrospective Premium Recoverable was allocated as follows:

				Fund Y	<u>'ear</u>		
<u>Member</u>	<u>Total</u>	<u>2013</u>	<u>2014</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Evesham	\$ 143,159	\$ -	\$ 143,159	\$ -	\$ -	\$ -	\$ -
Maple Shade	104,386	-	-	-	104,386	-	-
Willingboro	405,840	59,207	-	-	72,975	273,658	-
							_
	\$ 653,385	\$ 59,207	\$ 143,159	\$ -	\$ 177,361	\$ 273,658	\$ -

Note 7: MEMBERSHIP IN JOINT INSURANCE FUNDS

Municipal Excess Liability Residual Claims Fund

The Fund is currently a member of the Municipal Excess Liability Residual Claims Fund (the "Residual Fund"). The Residual Fund is a risk-sharing public entity risk pool that is a self-administered group of joint insurance funds established for the purpose of assuming and discharging the liabilities associated with loss reserves of participating members. The transfer of loss reserves to the Residual Fund results in the closing of fund years and the unencumbering of the retained earnings related to the closed fund years. Each member appoints an official to represent their respective joint insurance fund for the purpose of creating a governing body from which officers for the Residual Fund are elected.

Note 7: MEMBERSHIP IN JOINT INSURANCE FUNDS (CONT'D)

Municipal Excess Liability Residual Claims Fund (Cont'd)

As a member of the Residual Fund, the Fund could be subject to supplemental assessments in the event of deficiencies. If the assets of the Residual Fund were to be exhausted, members would become jointly and severely liable for the Residual Fund's liabilities.

The Residual Fund can declare and distribute dividends to members upon approval of the State of New Jersey Department of Banking and Insurance. These distributions are divided among the members in the same ratio as their individual assessment relates to the total assessment of the membership for that fund year. In accordance Statement No. 10 of the Government Accounting Standards Board, these distributions are used to reduce the amount recorded for the Fund's membership assessment in the year in which the distribution was declared.

Municipal Excess Liability Joint Insurance Fund

The Fund is currently a member of the Municipal Excess Liability Joint Insurance Fund (the "MEL"). The MEL is a risk-sharing public entity risk pool that is a self-administered group of joint insurance funds established for the purpose of providing excess insurance coverage to participating members. Each member appoints an official to represent their respective joint insurance fund for the purpose of creating a governing body from which officers for the MEL are elected.

As a member of the MEL, the Fund could be subject to supplemental assessments in the event of deficiencies. If the assets of the MEL were to be exhausted, members would become jointly and severely liable for the MEL's liabilities.

The MEL can declare and distribute dividends to members upon approval of the State of New Jersey Department of Banking and Insurance. These distributions are divided among the members in the same ratio as their individual assessment relates to the total assessment of the membership for that fund year.

New Jersey Municipal Environmental Risk Management Fund

The Fund is currently a member of the New Jersey Municipal Environmental Risk Management Fund (the "Environmental Fund"). The Environmental Fund provides its members with various environmental related coverage.

The Environmental Fund is a risk-sharing public entity risk pool that is both an insured and self-administered group of joint insurance funds established for the purpose of providing low-cost insurance coverage for their respective members in order to keep local property taxes at a minimum. Each member appoints an official to represent their respective entity for the purpose of creating a governing body from which officers for the Environmental Fund are elected.

As a member of the Environmental Fund, the Fund could be subject to supplemental assessments in the event of deficiencies. If the assets of the Environmental Fund were to be exhausted, members would become responsible for their respective shares of the Environmental Fund's liabilities.

The Environmental Fund can declare and distribute dividends to members upon approval of the State of New Jersey Department of Banking and Insurance. These distributions are divided among the members in the same ratio as their individual assessment related to the total assessment of the membership body.

Note 7: MEMBERSHIP IN JOINT INSURANCE FUNDS (CONT'D)

Equity Interest

As of December 31, 2020 and 2019, the Fund's share of net position in the Residual Fund, the MEL and the Environmental Fund is as follows:

	<u>2020</u>	<u>2019</u>		
Residual Fund	\$ 155,512	\$	160,610	
MEL	887,910		1,083,433	
Environmental Fund	704,920		687,951	
	\$ 1,748,342	\$	1,931,994	

Selected Financial Information

Selected summarized financial information for the Residual Fund, the MEL and the Environmental Fund as of December 31, 2020 is as follows:

	Residual			En	vironmental
	Fund MEL		<u>MEL</u>		<u>Fund</u>
Total Assets	\$ 113,821,785	\$	85,601,144	\$	34,453,325
Total Liabilities	\$ 101,181,048	\$	69,349,487	\$	12,275,343
Net Position	\$ 12,640,737	\$	16,251,657	\$	22,177,982
Total Revenue	\$ 28,628,559	\$	52,502,391	\$	4,765,059
Total Expenses	\$ 27,440,450	\$	62,523,370	\$	905,589
Change in Net Position	\$ 530,539	\$	(10,020,979)	\$	1,359,470
Distributions to Members	\$ 657,570	\$	-	\$	2,500,000

Note 7: MEMBERSHIP IN JOINT INSURANCE FUNDS (CONT'D)

Selected Financial Information (Cont'd)

Selected summarized financial information for the Residual Fund, the MEL and the Environmental Fund as of December 31, 2019 is as follows:

	Residual Fund	MEL		En	vironmental <u>Fund</u>	
Total Assets	\$ 102,863,955	\$	80,294,462	\$	33,215,865	
Total Liabilities	\$ 90,753,757	\$	54,021,826	\$	12,397,353	
Net Position	\$ 12,110,198	\$	26,272,636	\$	20,818,512	
Total Revenue	\$ 29,006,573	\$	49,733,294	\$	5,177,954	
Total Expenses	\$ 27,358,705	\$	51,222,164	\$	2,479,087	
Change in Net Position	\$ 1,001,868	\$	(1,488,870)	\$	698,867	
Distributions to Members	\$ 646,000	\$	_	\$	2,000,000	

Financial statements for the Municipal Excess Liability Residual Claims Fund, the Municipal Excess Liability Joint Insurance Fund and the New Jersey Municipal Environmental Risk Management Fund are available at the office of the Fund's Executive Director:

PERMA

9 Campus Drive, Suite 216 Parsippany, New Jersey 07054 (201) 881-7632

Note 8: RELATED PARTY TRANSACTIONS

As disclosed in note 7, the Fund is a member of the Municipal Excess Liability Residual Claims Fund, the Municipal Excess Liability Joint Insurance Fund and the New Jersey Municipal Environmental Risk Management Fund and has an ownership interest in those Funds.

Excess insurance premiums paid to the MEL for the years ended December 31, 2020 and 2019 were \$905,816 and \$885,054 respectively. As disclosed in Note 12, the Fund was also assessed a surplus trigger assessment during 2020. As disclosed in Note 3, the Fund participated in the Joint Cash Management and Investment Program during 2020.

Excess insurance premiums paid to the Environmental Fund were \$113,357 and \$115,716 for the years ended December 31, 2020 and 2019, respectively.

Note 8: <u>RELATED PARTY TRANSACTIONS (CONT'D)</u>

During 2020 and 2019, the Fund was assessed \$257,922 and \$59,173, respectively, for the transfer of fund year 2016 and 2015 liabilities to the Residual Fund. As disclosed in Note 12, the Fund was also assessed a surplus trigger assessment during 2020 and 2019.

Note 9: <u>RETURN OF SURPLUS</u>

During 2020, the Executive Committee approved a dividend distribution in the amount of \$219,366, representing \$100,00 paid from closed years, a pass through of E-JIF dividends of \$96,366, and \$23,000 of members' closed year surplus used to pay the 2011 fund year supplemental contributions as disclosed in note 10.

During 2019, the Executive Committee approved a dividend distribution in the amount of \$206,264, representing \$100,000 paid from closed years, a pass through of E-JIF dividends of \$83,264, and \$23,000 of members' closed year surplus used to pay the 2011 fund year supplemental contributions as disclosed in note 10.

Note 10: SUPPLEMENTAL CONTRIBUTION

On June 22, 2015, the Executive Committee approved a supplemental contribution of \$230,000 for the 2011 fund year. The supplemental contribution is payable to the Fund by the membership in equal installments along with regular contributions for the next ten (10) years starting in 2016 through and including 2025. If a member leaves the Fund during this period, the supplemental assessment for that member shall be due and owing to the Fund before the date of membership termination.

If there are sufficient funds available in the Closed Year Account, on a year-by-year basis, members have the option of applying all or a portion of Closed Year balances or "shares" to offset the portion of the supplemental assessment due at that time.

The balance due from the members for the contribution will be adjusted each year if the member has enough in the closed fund year to cover the balance due they may apply this toward their share. Any remaining balance due as of January 15, 2016 will be added to the members' regular contributions over a 10-year period with the final balance due by January 15, 2025.

As of December 31, 2020 and 2019, the allocated balance of the supplemental contribution was as follows:

<u>Member</u>	<u>2020</u>		<u>2019</u>
Evesham	\$ 29,993	\$	35,992
Evesham Township Fire District	6,668		8,002
Maple Shade	15,157		18,189
Mooresrown	23,645		28,374
Willingboro	 39,537		47,444
	\$ 115,000	\$	138,000

Note 11: MEL JIF RETROSPECTIVE PROGRAM AND AGGREGATE EXCESS LOSS FUND CONTINGENCY ACCOUNT

MEL JIF Retrospective Program - As disclosed in notes 7 and 8, the Fund is a member of the Municipal Excess Liability Joint Insurance Fund and has adopted a retrospective rating premium approach to implement experience rated assessments for liability and workers' compensation coverages. The MEL billed 85% of the experience rated assessment in the first year and, should a member joint insurance fund exceed that amount, an additional assessment would be calculated based on each member joint insurance fund's retrospective rating modification. The retrospective rating modification is an experience rated factor and any additional assessments would be capped at 100%, 115% or 125% of that factor. Over a ten-year period (120 months), if a member joint insurance fund's liability and workers' compensation loss funds stay within the 85% threshold, there would not be an additional assessment.

In 2018, the Fund budgeted and assessed each member 100% of the MEL's layer of projected loss funds. The Fund will expense the liability and workers' compensation excess coverage premium for the actual amount billed by the MEL and record revenue at the full amount budgeted and billed its members.

The difference between the assessment billed to the Fund's members and the MEL's premium will be transferred to an Aggregate Excess Loss Fund Contingency within the Fund in January and will earn interest in the same manner as all other fund years. The net position within the Aggregate Excess Loss Fund Contingency of the Fund will be maintained by member in the same manner that the Closed Fund Years' net position is maintained. As future fund years continue to adopt this program, the same process will be followed and the member shares will be maintained on a weighted average of their contributions to the Aggregate Excess Loss Fund Contingency. If the MEL bills the Fund for an additional assessment, and the member does not have enough net position in its portion of the Aggregate Excess Loss Fund Contingency, the Fund could bill the member an additional assessment.

Aggregate Excess Loss Fund Contingency Account – During 2020 and 2019, the Fund assessed its members \$49,771 and \$54,418, respectively, to established an aggregate loss fund contingency account. The loss fund contingency account, including accrued interest represents a management designation of the fund's net position as of December 31, 2020 and 2019.

Note 12: SURPLUS TRIGGER ASSESSMENT DUE

The Board of Fund Commissioners of the Municipal Excess Liability Residual Claims Fund and Municipal Excess Liability Joint Insurance Fund passed resolutions to amend their plans of risk management. After the end of the year and before the Residual Fund and MEL have finalized their year-end accounting, their Commissioners shall levy an additional supplementary assessment so that their statutory surplus for all fund years combined is no less than 12.5 percent of unpaid claims including IBNR. A supplementary assessment payable over 10 years becomes automatic if the statutory surplus falls below a trigger number thus guaranteeing that the MEL and Residual Fund will have the resources to pay claims.

Note 12: SURPLUS TRIGGER ASSESSMENT DUE (CONT'D)

For the years ended December 31, 2020 and 2019, supplemental assessments were due to the Residual Fund and MEL as follows:

	<u>2020</u>	<u>2019</u>
Residual Fund MEL	\$ 54,322 58,249	\$ 39,633
	\$ 112,571	\$ 39,633

Note 13: SUBSEQUENT EVENTS

COVID-19 Pandemic

While there are many issues that are increasing claims cost for New Jersey public entities, management is confident that the MEL and its affiliated JIFs are in an exceptionally strong position because of decades of conservative financial practices. Management continues to evaluate the impact of the COVID 19 pandemic on workers' compensation and has established a special COVID litigation reserve of \$5.5 million. Workers' compensation claims are also expected to increase because of recent changes in the public employee pension plans that will reduce the plans' contribution in total disability claims. Fortunately, MEL members are experiencing a lower rate of other employee accidents because of improved safety programs. Liability claims are increasing because of the recent change in the statute of limitations for sexual molestation lawsuits and the reluctance of the NJ Court System to grant summary judgements when Title 59 immunities should apply. Management also expects a sharp increase in excess and reinsurance premiums, especially for property insurance and cyber liability insurance. To mitigate these increases, the MEL is planning a rate adjustment beginning 2022.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND REQUIRED SUPPLEMENTARY INFORMATION

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND RECONCILIATION OF CLAIMS LIABILITIES BY FUND FOR THE PERIOD JANUARY 1, 2020 TO DECEMBER 31, 2020

	<u> </u>	Property	eneral <u>iability</u>	<u>Au</u>	<u>itomobile</u>	Workers' ompensation	<u>Total</u>
Total unpaid claim and claim adjustment expenses - Beginning	\$	79,539 \$	\$ 943,630	\$	135,988	\$ 2,591,607	\$ 3,750,764
Incurred claims and claims adjustment expenses: Provision for insured events of current fund year Changes in provision for insured events of prior fund years		94,353 (17,905)	380,312 (135,747)		50,770 (14,792)	1,256,999 (25,315)	1,782,434 (193,759)
Total incurred claims and claims adjustment expenses all fund years		76,448	244,565		35,978	1,231,684	1,588,675
Payments: Claims and claims adjustment expenses: Attributable to insured events of current fund year Attributable to insured events of prior fund years		62,650 49,332	430 284,958		7,506 60,541	241,992 678,409	312,578 1,073,240
Total payments all fund years		111,982	285,388		68,047	920,401	1,385,818
Total unpaid claim and claim adjustment expenses - Ending	\$	44,005 \$	\$ 902,807	\$	103,919	\$ 2,902,890	\$ 3,953,621
Analysis Of Balance: Due to Residual Claims Fund Net Reserves							\$ 257,922 3,695,699 3,953,621

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND TEN-YEAR CLAIMS DEVELOPMENT INFORMATION AS OF DECEMBER 31, 2020

				F	und Year Ending	g December 31				
	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Net Earned Required Contribution and Investment Revenue: Earned	, -, ,	\$ 3,547,957 \$		-,,	\$ 3,818,965 \$, -,	\$ 4,259,177 \$, -,-	
Ceded	1,115,450	1,148,855	1,165,986	1,219,906	1,281,733	1,236,628	1,241,786	1,295,845	1,334,225	1,357,607
	2,607,408	2,399,102	2,591,955	2,612,567	2,537,232	2,612,950	2,884,100	2,963,332	2,844,347	2,591,237
Unallocated Expenses	441,531	459,810	468,345	475,614	485,840	495,624	617,922	628,821	603,304	647,868
Estimated Claims and Expenses, End of Policy Year: Incurred Ceded	1,845,000	1,366,999	1,589,000	2,820,254 40,154	1,922,501	1,451,999	1,885,198	1,918,381	1,921,039	1,894,858 112,424
Net Incurred	1,845,000	1,366,999	1,589,000	2,780,100	1,922,501	1,451,999	1,885,198	1,918,381	1,921,039	1,782,434
Paid (Cumulative) as of: End of Policy Year One Year Later Two Years Later Three Years Later Four Years Later (A)	686,780 1,200,941 1,593,703 1,879,099 1,989,547	345,597 594,608 775,739 1,153,842 1,160,319	549,689 976,989 1,263,049 1,383,390 1,497,663	1,011,194 1,199,226 1,418,481 1,665,986 1,896,854	437,333 722,232 926,140 1,027,902 1,059,377	278,969 592,472 769,384 997,250 1,113,232	416,273 775,210 1,085,997 1,396,029	332,779 886,993 1,098,879	576,665 1,065,256	312,578
Reestimated Ceded Claims and Expenses	281,954	214,056	205,960	267,160	59,173					
Reestimated Incurred Claims and Expenses: End of Policy Year	1,845,000	1,366,999	1,589,000	2,780,100	1,922,501	1,451,999	1,885,198	1,918,381	1,921,039	1,782,434
One Year Later	1,925,678	1,217,807	2,317,233	2,652,126	1,619,762	1,545,144	1,705,610	1,984,948	2,023,832	1,702,404
Two Years Later	2,134,960	1,381,360	1,723,225	2,212,723	1,451,609	1,282,687	1,963,074	1,798,980	_,0_0,00_	
Three Years Later	2,257,503	1,297,681	1,591,225	2,081,724	1,192,008	1,369,435	1,850,771	.,,		
Four Years Later (A)	2,271,501	1,344,031	1,703,623	2,059,020	1,118,550	1,371,154	,,			
Increase (Decrease) in Estimated Incurred Claims and Expenses from End of Policy Year	\$ 426,501	\$ (22,968) \$	114,623	G (721,080)	\$ (803,951)	\$ (80,845)	\$ (34,427)	\$ (119,401) \$	102,793	\$ -

⁽A) After the fourth year the Fund cedes remaining actuarially calculated liabilities to the Residual Claims Fund (R.C.F.).

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND SUPPLEMENTARY INFORMATION

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND HISTORICAL BALANCE SHEET--STATUTORY BASIS AS OF DECEMBER 31, 2020

ASSETS

Cash and Cash Equivalents Investments	\$ 6,260,388 766,587		
Total Cash and Investments		\$ 7,026,975	
Receivables: Contributions Receivable Excess Insurance Receivable Interest Receivable Retrospective Premium Receivable	115,000 112,424 3,084 757,394		
Total Receivables		987,902	
Other Assets: Prepaid Expenses	218_		
Total Other Assets		218	
Total Assets			\$ 8,015,095
<u>LIABILITIES</u>			
Claims: Case Reserves IBNR Reserves Total Claims	1,942,055 1,753,644	3,695,699	
Accrued Expenses: Administrative	35,309		
Total Accrued Expenses		35,309	
Other Liabilities: Contributions Payable Due to Residual Claims Fund Surplus Trigger Assessment Due Authorized and Unpaid Return of Surplus	7,159 257,922 112,571 149,701		
Total Other Liabilities		527,353	
Total Liabilities			4,258,361
Net Statutory Surplus			\$ 3,756,734

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF HISTORICAL OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD APRIL 1, 1987 (DATE OF INCEPTION) TO DECEMBER 31, 2020

Underwriting Income: Regular Contributions Supplemental Contributions Retrospective Premium Residual Claims Fund Dividends MEL Dividend Environmental JIF Dividend Other Income	\$ 89,076,022 255,000 985,310 289,700 112,811 680,517 6,363		
Total Underwriting Income			\$ 91,405,723
Incurred Liabilities: Claims:			
Paid (Net of Recoveries)	35,988,741		
Case Reserves	1,942,055		
IBNR Reserves	1,753,644		
Residual Claims Fund Premium	4,857,787		
Subtotal		\$ 44,542,227	
Less Excess Insurance:			
Received	104,860		
Receivable	112,424		
Recoverable			
Subtotal		217,284	
Total Limited Incurred Claims		44,324,943	
Expenses:			
Excess Insurance Premiums	25,052,204		
Administrative	12,486,647		
Administrative	12,400,047		
Total Expenses		37,538,851	
Total Incurred Liabilities			81,863,794
Underwriting Surplus			9,541,929
Investment Income			5,319,362
Surplus Trigger Assessment			(152,204)
			<u> </u>
Gross Statutory Surplus			14,709,087
Return of Surplus:			
Paid		10,802,652	
Authorized and Unpaid		149,701	
Authorized and Oripald		143,701	
Total Return of Surplus			10,952,353
Net Statutory Surplus			\$ 3,756,734
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PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND NOTES TO SUPPLEMENTARY INFORMATION

Note 1: RELATIONSHIP WITH BASIC FINANCIAL STATEMENTS

The information in the Professional Municipal Management Joint Insurance Fund (the "Fund")'s basic financial statements, Exhibits A-1 through A-3, differs from the accompanying Supplementary Information required by the Department of Banking and Insurance. The Supplementary Information does not reflect the Fund's Investments in Joint Ventures as follows:

	<u>2020</u>	<u>2019</u>
Total Assets - Comparative Statements of Net Position	\$ 9,763,437	\$ 9,172,168
Less Investment in Joint Ventures	1,748,342	1,931,994
Total Assets - Statutory Basis	\$ 8,015,095	\$ 7,240,174
Net Position - Comparative Statements of Net Position	\$ 5,505,076	\$ 5,233,349
Less Investment in Joint Ventures	 1,748,342	1,931,994
Net Statutory Surplus	\$ 3,756,734	\$ 3,301,355

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2020 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2020 TO DECEMBER 31, 2020

Underwriting Income: Regular Contributions		\$ 3,929,669	¢ 2,020,660
Total Underwriting Income			\$ 3,929,669
Incurred Liabilities: Claims: Paid (Net of Recoveries)	\$ 312,578		
Case Reserves IBNR Reserves	386,600 1,195,680		
Subtotal		1,894,858	
Less Excess Insurance:			
Received Receivable Recoverable	112,424 		
Subtotal		112,424	
Total Limited Incurred Claims		1,782,434	
Expenses: Excess Insurance Premiums Administrative	1,357,607 647,868		
Total Expenses		2,005,475	
Total Incurred Liabilities			3,787,909
Underwriting Surplus Investment Income			141,760 19,176
Gross Statutory Surplus			160,936
Return of Surplus: Paid Authorized and Unpaid		<u>-</u>	
Total Return of Surplus			
Net Statutory Surplus			\$ 160,936

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2020

Underwriting Income: Regular Contributions Retrospective Premium	\$ 3,884,167 242,001		
Total Underwriting Income			\$ 4,126,168
Incurred Liabilities: Claims: Paid (Net of Recoveries)	1,065,256		
Case Reserves IBNR Reserves	684,073 274,503		
Subtotal		\$ 2,023,832	
Less Excess Insurance: Received Receivable Recoverable	- - -		
Subtotal			
Total Limited Incurred Claims		2,023,832	
Expenses: Excess Insurance Premiums Administrative	1,334,225 603,304		
Total Expenses		1,937,529	
Total Incurred Liabilities			3,961,361
Underwriting Surplus Investment Income			164,807 52,404
Gross Statutory Surplus			217,211
Return of Surplus: Paid Authorized and Unpaid		<u>-</u>	
Total Return of Surplus			
Net Statutory Surplus			\$ 217,211

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2020

Underwriting Income: Regular Contributions Retrospective Premium	\$ 3,906,787 273,658		
Total Underwriting Income			\$ 4,180,445
Incurred Liabilities: Claims:			
Paid (Net of Recoveries) Case Reserves IBNR Reserves	1,098,879 522,107 177,994		
Subtotal		\$ 1,798,980	
Less Excess Insurance: Received Receivable Recoverable	- - -		
Subtotal		 <u>-</u>	
Total Limited Incurred Claims		1,798,980	
Expenses: Excess Insurance Premiums Administrative	1,295,845 628,821		
Total Expenses		 1,924,666	
Total Incurred Liabilities			3,723,646
Underwriting Surplus Investment Income			456,799 78,733
Gross Statutory Surplus			535,532
Return of Surplus: Paid Authorized and Unpaid		-	
Total Return of Surplus			
Net Statutory Surplus			\$ 535,532

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2020

Underwriting Income: Regular Contributions Retrospective Premium	\$ 3,922,740 129,903			
Total Underwriting Income				\$ 4,052,643
Incurred Liabilities: Claims:				
Paid (Net of Recoveries)	1,396,029			
Case Reserves	349,275			
IBNR Reserves	 105,467			
Subtotal		\$	1,850,771	
Less Excess Insurance:				
Received	-			
Receivable	-			
Recoverable	 <u>-</u>			
Subtotal		-	<u>-</u>	
Total Limited Incurred Claims			1,850,771	
Expenses:				
Excess Insurance Premiums	1,241,786			
Administrative	 617,922			
Total Expenses			1,859,708	
Total Incurred Liabilities				 3,710,479
Underwriting Surplus				342,164
Investment Income				73,243
				·
Gross Statutory Surplus				415,407
Return of Surplus:				
Paid Authorized and Unpaid			<u>-</u>	
Total Return of Surplus				
Net Statutory Surplus				\$ 415,407

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2016 OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 30, 2020

Underwriting Income: Regular Contributions Retrospective Premium	\$ 3,758,937 16,393		
Total Underwriting Income			\$ 3,775,330
Incurred Liabilities: Claims:	4.449.000		
Paid (Net of Recoveries) Residual Claims Fund Premium	1,113,232 257,922		
Subtotal		\$ 1,371,154	
Less Excess Insurance: Received Receivable Recoverable	- - -		
Subtotal			
Total Limited Incurred Claims		1,371,154	
Expenses: Excess Insurance Premiums Administrative	1,236,628 495,624		
Total Expenses		1,732,252	
Total Incurred Liabilities			3,103,406
Underwriting Surplus Investment Income Surplus Transfer to Closed Fund Year			671,924 74,247 (746,171)
Gross Statutory Surplus			-
Return of Surplus: Paid Authorized and Unpaid		<u>-</u>	
Total Return of Surplus			
Net Statutory Surplus			\$ -

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF AGGREGATE EXCESS LOSS FUND CONTINGENCY OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2020

Underwriting I	ncome:
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Regular Contributions	\$	277,385
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Regular Contributions	<u> </u>	277,385	
Underwriting Surplus			\$ 277,385
Surplus Trigger Assessment Investment Income			 58,249 11,564
Net Statutory Surplus			\$ 230,700

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF CLOSED FUND YEARS OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD APRIL 1, 1987 (DATE OF INCEPTION) TO DECEMBER 31, 2020

Underwriting Income: Regular Contributions Supplemental Contributions Retrospective Premium Residual Claims Fund Dividends MEL Dividend Environmental JIF Dividend Other Income Total Underwriting Income	\$ 69,396,337 255,000 323,355 289,700 112,811 680,517 6,363			\$ 71,064,083
Incurred Liabilities:				
Claims: Paid (Net of Recoveries) Residual Claims Fund Premium	 31,002,767 4,599,865			
Subtotal		\$	35,602,632	
Less Excess Insurance: Received Receivable Recoverable	104,860 - -			
		_	104,860	
Total Limited Incurred Claims			35,497,772	
Expenses: Excess Insurance Premiums Administrative	 18,586,113 9,493,108			
Total Expenses			28,079,221	
Total Incurred Liabilities				63,576,993
Underwriting Surplus Investment Income Surplus Trigger Assessment Transfer of Surplus From 2016 Fund Year				 7,487,090 5,009,995 (93,955) 746,171
Gross Statutory Surplus				13,149,301
Return of Surplus: Paid Authorized and Unpaid			10,802,652 149,701	
Total Return of Surplus				 10,952,353
Net Statutory Surplus				\$ 2,196,948

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2020 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2020 TO DECEMBER 31, 2020

	<u>E</u>	Property	General <u>Liability</u>	<u>Au</u>	<u>Automobile</u>		Workers' Compensation		Loss Contingency		Environmental <u>JIF</u>		<u>MEL</u>	& E	lic Officials mployment Practices	Expense & Contingency		<u>Total</u>
Underwriting Income: Regular Contributions	\$	469,901	\$ 376,171	\$	47,021	\$	1,257,000	\$	62,715	\$	113,357	\$	613,316	\$	332,033	\$	658,155	\$ 3,929,669
Incurred Liabilities: Claims (Net of Recoveries) Expenses		94,353 298,901	380,312		50,770		1,256,999				113,357		613,316		332,033		647,868	1,782,434 2,005,475
Total Liabilities		393,254	380,312		50,770		1,256,999		-		113,357		613,316		332,033		647,868	3,787,909
Underwriting Surplus (Deficit)		76,647	(4,141)		(3,749)		1		62,715		-		-				10,287	141,760
Adjustments: Investment Income Transfers		1,033	2,536		301		8,171		418		-		4,065		342		2,310	19,176 <u>-</u>
Total Adjustments		1,033	2,536		301		8,171		418		-		4,065		342		2,310	19,176
Gross Statutory Surplus (Deficit) Return of Surplus		77,680	(1,605)		(3,448)		8,172		63,133		-		4,065		342		12,597	160,936
Net Statutory Surplus (Deficit)	\$	77,680	\$ (1,605)	\$	(3,448)	\$	8,172	\$	63,133	\$	-	\$	4,065	\$	342	\$	12,597	\$ 160,936

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2020

	General <u>Property Liability Aut</u>		<u>utomobile</u>				vironmental <u>JIF</u>		& Er	lic Officials mployment <u>Practices</u>	rpense & ntingency	<u>Total</u>		
Underwriting Income: Regular Contributions Retrospective Premium	\$	468,785	\$ 413,752	\$	44,262	\$	1,275,000 242,001	\$	115,716	\$ 628,742	\$	311,365	\$ 626,545	\$ 3,884,167 242,001
Total Income		468,785	413,752		44,262		1,517,001		115,716	628,742		311,365	626,545	4,126,168
Incurred Liabilities: Claims (Net of Recoveries) Expenses		197,784 278,785	329,197		37,955		1,458,896		115,716	628,747		310,977	603,304	2,023,832 1,937,529
Total Liabilities		476,569	329,197		37,955		1,458,896		115,716	628,747		310,977	603,304	3,961,361
Underwriting Surplus (Deficit)		(7,784)	84,555		6,307		58,105		-	(5)		388	23,241	164,807
Adjustments: Investment Income Transfers		2,109	11,466		1,072		26,451		232	5,075		305	5,694	52,404 -
Total Adjustments		2,109	11,466		1,072		26,451		232	5,075		305	5,694	52,404
Gross Statutory Surplus (Deficit) Return of Surplus		(5,675)	96,021		7,379		84,556		232	5,070		693	28,935	217,211 -
Net Statutory Surplus (Deficit)	\$	(5,675)	\$ 96,021	\$	7,379	\$	84,556	\$	232	\$ 5,070	\$	693	\$ 28,935	\$ 217,211

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2020

	<u>!</u>	<u>Property</u>	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	Workers' ompensation	Er	nvironmental <u>JIF</u>	<u>MEL</u>	& E	blic Officials Employment <u>Practices</u>	xpense & ontingency	<u>Total</u>
Underwriting Income: Regular Contributions Retrospective Premium	\$	456,350	\$ 428,966	\$	47,555	\$ 1,313,000 273,658	\$	116,812	\$ 613,337	\$	290,347	\$ 640,420	\$ 3,906,787 273,658
Total Income		456,350	428,966		47,555	1,586,658		116,812	613,337		290,347	640,420	4,180,445
Incurred Liabilities: Claims (Net of Recoveries) Expenses		96,226 275,350	146,784		63,452	1,492,518		116,812	613,337		290,346	628,821	1,798,980 1,924,666
Total Liabilities		371,576	146,784		63,452	1,492,518		116,812	613,337		290,346	628,821	3,723,646
Underwriting Surplus (Deficit)		84,774	282,182		(15,897)	94,140		-	-		1	11,599	456,799
Adjustments: Investment Income Transfers		5,399	20,975		2,004	42,340		96	3,801		125	3,993	78,733 -
Total Adjustments		5,399	20,975		2,004	42,340		96	3,801		125	3,993	78,733
Gross Statutory Surplus (Deficit) Return of Surplus		90,173	303,157		(13,893)	136,480		96	3,801		126	15,592	535,532 -
Net Statutory Surplus (Deficit)	\$	90,173	\$ 303,157	\$	(13,893)	\$ 136,480	\$	96	\$ 3,801	\$	126	\$ 15,592	\$ 535,532

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2020

	<u>F</u>	Property	General <u>Liability</u>	<u>A</u>	.utomobile	Workers' ompensation	Er	nvironmental <u>JIF</u>	<u>MEL</u>	iblic Officials Employment <u>Practices</u>	xpense & intingency	<u>Total</u>
Underwriting Income: Regular Contributions Retrospective Premium	\$	436,896	\$ 483,019	\$	53,346	\$ 1,332,335 129,903	\$	122,534	\$ 580,737	\$ 286,948	\$ 626,925	\$ 3,922,740 129,903
Total Income		436,896	483,019		53,346	1,462,238		122,534	580,737	286,948	626,925	4,052,643
Incurred Liabilities: Claims (Net of Recoveries) Expenses		164,630 251,567	433,136		101,203	1,151,802		122,534	580,737	286,948	617,922	1,850,771 1,859,708
Total Liabilities		416,197	433,136		101,203	1,151,802		122,534	580,737	286,948	617,922	3,710,479
Underwriting Surplus (Deficit)		20,699	49,883		(47,857)	310,436		-	-	-	9,003	342,164
Adjustments: Investment Income Transfers		1,375	22,323		1,378	44,206		119	1,474	63	2,305	73,243
Total Adjustments		1,375	22,323		1,378	44,206		119	1,474	63	2,305	73,243
Gross Statutory Surplus (Deficit) Return of Surplus		22,074	72,206		(46,479)	354,642		119	1,474	63	11,308	415,407 -
Net Statutory Surplus (Deficit)	\$	22,074	\$ 72,206	\$	(46,479)	\$ 354,642	\$	119	\$ 1,474	\$ 63	\$ 11,308	\$ 415,407

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2016 ACCOUNT OPERATING RESULTS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 30, 2020

	<u>!</u>	<u>Property</u>	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	Workers' mpensation	En	vironmental <u>JIF</u>	<u>MEL</u>	& E	lic Officials mployment Practices	xpense & ontingency	<u>Total</u>
Underwriting Income: Regular Contributions Retrospective Premium	\$	409,146	\$ 485,444	\$	63,974	\$ 1,288,669 16,393	\$	121,383	\$ 602,263	\$	279,039	\$ 509,019	\$ 3,758,937 16,393
Total Income		409,146	485,444		63,974	1,305,062		121,383	602,263		279,039	509,019	3,775,330
Incurred Liabilities: Claims (Net of Recoveries) Expenses		71,144 233,941	251,633		7,856	1,040,521		121,383	602,263		279,041	495,624	1,371,154 1,732,252
Total Liabilities		305,085	251,633		7,856	1,040,521		121,383	602,263		279,041	495,624	3,103,406
Underwriting Surplus (Deficit)		104,061	233,811		56,118	264,541		-	-		(2)	13,395	671,924
Adjustments: Investment Income Transfers		5,653	22,052		3,184	36,766						6,592	74,247 -
(Surplus) Deficit Transfer to Closed Fund Year		(109,714)	(255,863)		(59,302)	(301,307)					2	(19,987)	(746,171)
Total Adjustments		(104,061)	(233,811)		(56,118)	(264,541)		-	-		2	(13,395)	(671,924)
Gross Statutory Surplus Return of Surplus		-	-		-	-		-	-		-	-	- -
Net Statutory Surplus	\$	_	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$ -	\$

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2020 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2020 TO DECEMBER 31, 2020

	<u>Property</u>	General <u>Liability</u>	<u>A</u>	utomobile	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$ 62,650 30,703 1,000	\$ 430 72,770 307,112	\$	7,506 12,450 30,814	\$ 241,992 270,677 856,754	\$ 312,578 386,600 1,195,680
Subtotal	 94,353	380,312		50,770	1,369,423	1,894,858
Excess Insurance Received Receivable Recoverable					112,424	- 112,424 -
Subtotal	_	-		-	112,424	112,424
Limited Incurred Claims	\$ 94,353	\$ 380,312	\$	50,770	\$ 1,256,999	\$ 1,782,434
Number of Claims	22	48		13	98	181
Average Cost per Claim	\$ 4,289	\$ 7,923	\$	3,905	\$ 12,827	\$ 9,848

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2020

	<u>F</u>	Property	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	190,481 7,303	\$ 75,155 168,677 85,365	\$	11,760 26,195	\$ 787,860 508,093 162,943	\$ 1,065,256 684,073 274,503
Subtotal		197,784	329,197		37,955	1,458,896	2,023,832
Excess Insurance Received Receivable Recoverable							- - -
Subtotal		-	-		-	-	
Limited Incurred Claims	\$	197,784	\$ 329,197	\$	37,955	\$ 1,458,896	\$ 2,023,832
Number of Claims		36	98		17	88	239
Average Cost per Claim	\$	5,494	\$ 3,359	\$	2,233	\$ 16,578	\$ 8,468

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2020

	ļ	<u>Property</u>		General <u>Liability</u>	<u>A</u>	utomobile		Workers' mpensation		<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	91,226 5,000	\$	39,858 70,674 36,252	\$	28,992 18,051 16,409	\$	938,803 428,382 125,333	\$	1,098,879 522,107 177,994
Subtotal		96,226		146,784		63,452		1,492,518		1,798,980
Excess Insurance Received Receivable Recoverable										- - -
Subtotal		-		-		-		-		
Limited Incurred Claims	\$	96,226	\$	146,784	\$	63,452	\$	1,492,518	\$	1,798,980
Number of Claims		25		103		17		84		229
Average Cost per Claim	\$	3,849	\$	1,425	\$	3,732	\$	17,768	\$	7,856
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PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 CLAIMS ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2020

	<u>F</u>	Property	General <u>Liability</u>	<u>A</u>	<u>utomobile</u>	Workers' mpensation	<u>Total</u>
Paid Claims (Net of Recoveries) Case Reserves IBNR Reserves	\$	164,630	\$ 271,179 127,020 34,937	\$	101,203	\$ 859,017 222,255 70,530	\$ 1,396,029 349,275 105,467
Subtotal		164,630	433,136		101,203	1,151,802	1,850,771
Excess Insurance Received Receivable Recoverable							- - -
Subtotal		-	-		-	-	
Limited Incurred Claims	\$	164,630	\$ 433,136	\$	101,203	\$ 1,151,802	\$ 1,850,771
Number of Claims		24	81		19	67	191
Average Cost per Claim	\$	6,860	\$ 5,347	\$	5,326	\$ 17,191	\$ 9,690

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2020 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2020 TO DECEMBER 31, 2020

		<u>Paid</u>	<u>Unpaid</u>		<u>Total</u>
Excess Insurance Premiums					
Property Account-MEL	\$	298,901		\$	298,901
Municipal Excess Liability Fund	Ψ	613,316		Ψ	613,316
Environmental Account		113,357			113,357
Public Officials & Employment Practices		332,033			332,033
Subtotal Excess Insurance		1,357,607	-		1,357,607
Administrative Expenses:					
Actuary		40,078			40,078
Administrator		135,624			135,624
Attorney		21,076			21,076
Auditor		-	\$ 23,589		23,589
Claims Administrator		138,507			138,507
Internal Auditor		3,860			3,860
Litigation Management		17,953			17,953
Medical Management		86,511			86,511
Miscellaneous		24,622	173		24,795
Postage		58	47		105
Risk Management Consulting		77,189			77,189
Safety - Right to Know & Incentive		-	11,500		11,500
Safety Programs		42,768			42,768
Treasurer		18,218			18,218
Underwriter		6,095			6,095
Subtotal Administrative Expenses		612,559	35,309		647,868
Total Expenses	\$	1,970,166	\$ 35,309	\$	2,005,475

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2020

		<u>Paid</u>	<u>Unpaid</u>		<u>Total</u>
Excess Insurance Premiums					
Property Account-MEL	\$	278,785		\$	278,785
Municipal Excess Liability Fund	Ψ	628,747		*	628,747
Environmental Account		115,716			115,716
Public Officials & Employment Practices		310,977			310,977
Subtotal Excess Insurance		1,334,225			1,334,225
Administrative Expenses:					
Actuary		39,292			39,292
Administrator		132,964			132,964
Attorney		20,663			20,663
Auditor		21,000			21,000
Claims Administrator		135,791			135,791
Environmental JIF Study					
Internal Auditor		4,295			4,295
Litigation Management		17,601			17,601
Medical Management		84,815			84,815
Miscellaneous		5,176			5,176
Postage		106			106
Risk Management Consulting		77,217			77,217
Safety - Right to Know & Incentive					
Safety Programs		40,547			40,547
Treasurer		17,861			17,861
Underwriter		5,976			5,976
Subtotal Administrative Expenses		603,304	-		603,304
Total Expenses	\$	1,937,529	-	\$	1,937,529

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2020

		<u>Paid</u>	<u>Unpaid</u>		<u>Total</u>
Excess Insurance Premiums					
Property Account-MEL	\$	275,350		\$	275,350
Municipal Excess Liability Fund	Ψ	613,337		Ψ	613,337
Environmental Account		116,812			116,812
Public Officials & Employment Practices		290,346			290,346
Subtotal Excess Insurance		1,295,845	-		1,295,845
Administrative Expenses:					
Actuary		38,552			38,552
Administrator		130,357			130,357
Attorney		20,258			20,258
Auditor		20,500			20,500
Claims Administrator		133,129			133,129
Internal Auditor		4,210			4,210
Litigation Management		17,256			17,256
Medical Management		83,152			83,152
Miscellaneous		6,281			6,281
Postage		35			35
Risk Management Consulting		102,015			102,015
Safety Programs		39,706			39,706
Treasurer		17,511			17,511
Underwriter		5,859			5,859
Subtotal Administrative Expenses		628,821	-		628,821
Total Expenses	\$	1,924,666	-	\$	1,924,666

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 EXPENSE ANALYSIS--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2020

		<u>Paid</u>	<u>Unpaid</u>		<u>Total</u>
Excess Insurance Premiums					
Property Account-MEL	\$	251,567		\$	251,567
Municipal Excess Liability Fund	·	580,737		,	580,737
Environmental Account		122,534			122,534
Public Officials & Employment Practices		286,948			286,948
Subtotal Excess Insurance		1,241,786	-		1,241,786
Administrative Expenses:					
Actuary		37,767			37,767
Administrator		128,175			128,175
Attorney		19,861			19,861
Auditor		20,500			20,500
Claims Administrator		133,229			133,229
Internal Auditor		4,128			4,128
Litigation Management		16,918			16,918
Medical Management		83,152			83,152
Miscellaneous		4,394			4,394
Postage		61			61
Risk Management Consulting		102,769			102,769
Safety Programs		34,056			34,056
Treasurer		17,168			17,168
Underwriter		5,744			5,744
Subtotal Administrative Expenses		617,922	-		617,922
Total Expenses	\$	1,859,708	-	\$	1,859,708

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2020 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2020 TO DECEMBER 31, 2020

	<u>Property</u>	General <u>Liability</u>	<u>Auto</u>	<u>C</u>	Workers' ompensation
Limits	\$ 125,000,000	\$ 5,000,000	\$ 5,000,000	\$	7,000,000
Fund Retention	\$ 100,000	\$ 250,000	\$ 250,000	\$	250,000
Excess Insurers	MEL	MEL	MEL		MEL
Number of Participants	4	4	4		4
Incurred Liabilities:					
Claims (Schedule D) Administrative Expenses (1)	\$ 94,353 63,022	\$ 380,312 130,382	\$ 50,770 16,298	\$	1,256,999 441,919
	\$ 157,375	\$ 510,694	\$ 67,068	\$	1,698,918
Exposure Units	\$ 292,266,510 (Property Value)	117,024 (Population)	575 (Vehicles)	\$	55,905,079 (Payroll)
Average Liability per Exposure Unit	\$0.54 (Per \$1,000)	\$4.36 (Per Capita)	\$116.64 (Per Vehicle)		\$30.39 (Per \$1,000)

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage to total net of Property account insurance premiums.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2019 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2020

		<u>Property</u>		General <u>Liability</u>		<u>Auto</u>	<u>C</u>	Workers' Compensation	
Limits	\$	125,000,000	\$	5,000,000	\$	5,000,000	\$ \$	TATUTORY 7,000,000	
Fund Retention	\$	100,000	\$	250,000	\$	250,000	\$	250,000	
Excess Insurers	MEL		MEL		MEL		MEL		
Number of Participants	4		4		4		4		
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$	197,784 63,324	\$	329,197 129,806	\$	37,955 13,886	\$	1,458,896 400,004	
	\$	261,108	\$	459,003	\$	51,841	\$	1,858,900	
Exposure Units	\$	286,390,859 (Property Value)		117,024 (Population)		583 (Vehicles)	\$	54,182,873 (Payroll)	
Average Liability per Exposure Unit	\$0.91 (Per \$1,000)		\$3.92 (Per Capita)		\$88.92 (Per Vehicle)		\$34.31 (Per \$1,000)		

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage to total net of Property account insurance premiums.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2018 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2020

		<u>Property</u>		General <u>Liability</u>		<u>Auto</u>	<u>C</u>	Workers' Compensation	
Limits	\$	125,000,000	\$	5,000,000	\$	5,000,000	\$ \$	TATUTORY 7,000,000	
Fund Retention	\$	100,000	\$	250,000	\$	250,000	\$	250,000	
Excess Insurers	MEL		MEL		MEL		MEL		
Number of Participants	4		4		4		4		
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$	96,226 333,110	\$	146,784 136,889	\$	63,452 15,175	\$	1,492,518 418,997	
	\$	429,336	\$	283,673	\$	78,627	\$	1,911,515	
Exposure Units	\$	289,777,146 (Property Value)		117,024 (Population)		562 (Vehicles)	\$	52,919,036 (Payroll)	
Average Liability per Exposure Unit	\$1.48 (Per \$1,000)		\$2.42 (Per Capita)		\$139.91 (Per Vehicle)		\$36.12 (Per \$1,000)		

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage to total net of Property account insurance premiums.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND STATEMENT OF FUND YEAR 2017 PROGRAM SUMMARY--STATUTORY BASIS FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2020

		<u>Property</u>		General <u>Liability</u>		<u>Auto</u>	<u>C</u>	Workers' Compensation	
Limits	\$	125,000,000	\$	5,000,000	\$	5,000,000	\$ \$	TATUTORY 7,000,000	
Fund Retention	\$	50,000	\$	250,000	\$	250,000	\$	250,000	
Excess Insurers	MEL		MEL		MEL		MEL		
Number of Participants	4		4		4		4		
Incurred Liabilities: Claims (Schedule D) Administrative Expenses (1)	\$	164,630 307,320	\$	433,136 145,309	\$	101,203 16,048	\$	1,151,802 400,812	
	\$	471,950	\$	578,445	\$	117,251	\$	1,552,614	
Exposure Units	\$	266,258,463 (Property Value)		117,024 (Population)		528 (Vehicles)	\$	52,438,676 (Payroll)	
Average Liability per Exposure Unit	\$1.77 (Per \$1,000)		\$4.94 (Per Capita)		\$222.07 (Per Vehicle)		\$29.61 (Per \$1,000)		

⁽¹⁾ Allocated on the basis of assessments and transfers by coverage to total net of Property account insurance premiums.

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND SCHEDULE OF CASH, CASH EQUIVALENTS AND INVESTMENTS--STATUTORY BASIS AS OF DECEMBER 31, 2020

<u>Description</u>	<u>Amount</u>
Cash and Cash Equivalents: BNY Mellon:	
Joint Cash Management and Investment Program (JCMI) Wilmington Trust Money Market Investors Bank:	\$ 4,009,706 13,581
Administrative and Expense Account	1,000
Claims Account Operating Account	100,000 2,136,104
Total Cash and Cash Equivalents	6,260,391
Investments:	
Wilmington Trust Wealth Management	 766,587
Total Cash, Cash Equivalents and Investments per Schedule A - Historical Balance SheetStatutory Basis	\$ 7,026,978
Total Cash, Cash Equivalents and Investments by Fund Year:	
2020 2019 2018 2017 Aggregate Excess Loss Fund Contingency Closed Years	\$ 1,672,146 933,304 961,602 739,937 288,839 2,431,150
	\$ 7,026,978

PROFESSIONAL MUNICIPAL MANAGEMENT JOINT INSURANCE FUND SCHEDULE OF ACCRUED EXPENSES--STATUTORY BASIS AS OF DECEMBER 31, 2020

Description	Fund Year	<u>Amount</u>	
Administrative Expenses:			
Auditor - Bowman & Company LLP	2020	\$	23,589
Miscellaneous Expenses	2020		173
Postage	2020		47
Safety - Right to Know & Incentive	2020		11,500
Total Accrued Expenses per Schedule A -			
Historical Balance SheetStatutory Basis		\$	35,309

SCHEDULE OF FINDINGS AND RECOMMENDATIONS FOR THE YEAR ENDED DECEMBER 31, 2020

SCHEDULE OF FINDINGS AND RECOMMENDATIONS

This section identifies the significant deficiencies, material weaknesses, fraud, noncompliance with provisions of laws, regulations, and contracts related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u> and in compliance with audit requirements as prescribed by the Department of Banking and Insurance and the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

SCHEDULE OF FINANCIAL STATEMENT FINDINGS

None.

SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS AS PREPARED BY MANAGEMENT

This section identifies the status of prior year audit findings related to the financial statements that are required to be reported in accordance with <u>Government Auditing Standards</u>.

There were no findings in the prior year.

APPRECIATION

We express our appreciation for the assistance provided to us during our audit.

Respectfully submitted,

BOWMAN & COMPANY LLP Certified Public Accountants & Consultants

James J. Miles, Jr.
Certified Public Accountant